



## Insurance and Financial Advisors Political Action Committee-Pennsylvania

# 2009 Annual Report

## What does IFAPAC do?

IFAPAC-Pennsylvania advances the legislative interests of NAIFA members in Pennsylvania, seeks to preserve a favorable business climate for our products, and promotes the best solutions for Pennsylvania consumers of insurance and financial products. We do this by supporting the campaigns of carefully selected candidates for state elective office from both parties.

The Insurance and Financial Advisors Political Action Committee (IFAPAC) is a term used to describe collectively the PAC sponsored by NAIFA at the federal level and the PACs sponsored by each state association. Each PAC is a fund that supports the campaigns of candidates for public office who understand issues important to insurance agents and financial advisors.

IFAPAC's goal is to help the associations advance the legislative and regulatory interests of the members of NAIFA. While any U.S. citizen can contribute to IFAPAC, only members of local NAIFA associations may be solicited to do so.

Contributions must be voluntary. Contributions are not tax deductible for federal income tax purposes. Of approximately 3,700 political action committees registered with the Federal Election Commission, IFAPAC ranks in the top 1 percent.

IFAPAC is the largest insurance PAC in the country. In the last election cycle, the national IFAPAC and the 50 state IFAPACs contributed approximately \$3 million to federal and state candidates and committees.

The IFAPAC network is needed even in years when there aren't federal elections. The candidate evaluation and support processes go on all the time. PACs that have the resources to make contributions when candidates need them most are highly visible in the political arena.



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### IFAPAC-Pennsylvania

**Brian Worrell, Chair**

**E-mail: ROWOR@aol.com**

### NAIFA-Pennsylvania

**777 East Park Drive**

**Suite 300**

**Harrisburg, PA 17111**

**Ph: 800-552-7258**

**Fax: 717-234-5190**

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# Local PAC Chairs in Pennsylvania

Each NAIFA-Pennsylvania local association selects a PAC chair. The PAC chair's responsibilities include encouraging voluntary contributions from the members, and helping to motivate the members to become better informed and more active in politics.

**Local association PAC chairs include the following:**

**Altoona Area**—Lisa Dodson, LUTCF

**Cumberland Valley**—Keith M. Sider

**Erie**—Marilyn S. Mannarino, LUTCF

**Greater Harrisburg**—Thomas C. Noll, CLU, ChFC

**Greater Philadelphia**—Barbara Gelber, CSA

**Indiana**—Frank C. Kinter Jr.

**Laurel Highlands**—Paula Egnot

**Lehigh Valley**—Irvin Keister, MBA, LUTCF, PE

**North Central PA**—Kent A. Bennett, LUTCF, CEPS, RFC, MSAA

**North East PA**—Eric Weinberg, LUTCF, RFC

**Pittsburgh**—Daniel Spickard

**Reading**—Brian E. Worrell, LUTCF

**Tri-County**—Joseph F. St. Pedro

## Top 20 lifetime IFAPAC-PA contributors among active 2009 contributors

1. Kent A. Bennett, LUTCF, CEPS, RFC, MSAA	\$54,416	11. Robert Weigner, CLU, CFP, CFS, LUTCF	\$8,191
2. Arnold M. Katz, CLU	\$48,915	12. Brian Sharkey, CLU, ChFC	\$7,650
3. James W. Monteverde, CLU, ChFC, AEP	\$21,245	13. Steven D. Earhart, CFP, MSFS, CLU, ChFC	\$7,110
4. David Burstin, CLU, ChFC, RHU	\$16,210	14. Ernest M. Boll, CLU	\$7,015
5. Donald P. Speakman, CLU, ChFC, MSFA, CFS	\$14,775	15. Robert Webb	\$6,902
6. Howard Raymond Utz, LUTCF	\$12,567	16. Walter A. Olshanski, CIC, LUTCF	\$6,875
7. Arthur J. Glatfelter Jr.	\$11,000	17. William Eaton Bates, CLU, ChFC	\$6,860
8. Barry K. Rake, LUTCF	\$9,558	18. John A. Utz, CLU	\$6,471
9. Jeffrey E Thol, CLU, ChFC	\$9,496	19. Karl J. Ohrman, CLU, ChFC	\$6,957
10. L. Nelson Wingert, CLU	\$9,067	20. James Dinsmore, CLU, LUTCF	\$6,220

## 2009 IFAPAC-PA Fund Report

Last year, 409 NAIFA-Pennsylvania members participated in IFAPAC. They contributed a total of \$71,916. Of this total, \$13,511 was segregated administrative funds contributed directly by local associations. The balance of the political contributions is kept in strictly segregated accounts for campaign contribution purposes.

**IFAPAC-PA would like to recognize the following for their outstanding support in 2009:**

**CAPITOL**

**\$5,000 and above**

Kent A. Bennett

**DIPLOMAT**

**\$1,000-\$2,499**

David Burstin

Arthur J. Glatfelter Jr.

Arnold M. Katz

Randall Kaufmann

William P. Krause

Barry K. Rake

Brian M. Sharkey

J. Drew Shumski

**ENVOY**

**\$500-\$999**

Robert A. DiCola

James Dinsmore

Steven D. Earhart

Charlotte Hartmann-Hansen

Frank Lazarus

R. Art Lubomski

Joseph G. Marrasso Jr.

Donald P. Speakman

B. Douglas Trainer

Brian P. Walsh

L. Nelson Wingert

Brian Worrell

## 2009 IFAPAC-Pennsylvania Contributors

### Altoona Area

Robert Beck  
James Campbell  
Lisa Dodson  
Robert Donlan  
Hampton Durbin  
John Forney  
David Holtz  
Tammy Kehr  
Joseph Keith  
Heidi Kennedy  
Craig Kilmer  
Lisa Mancinelli  
Robert Muri  
Kathleen Niedermayer  
Andrea Paul-Day  
Brenda Shevock  
Janet Smithbower  
Thomas E. Stetter Jr.  
Perry Vanderglas  
Gregory White  
John Yingling

### Crawford

Louis Berteotti  
Jennifer Biggs

### Cumberland Valley

Phillip Lobaugh  
Marlin Maclay  
Tracy Rush  
Roderick Salter  
C.G. Schlichter Jr.  
Keith Sider

### Erie

Natalie Braddock  
Wendy Braine  
Nicholas Combitchi  
Ronald Crist  
Jeffrey Evans  
Domenic Fair  
Keith Forbes

Stephen Grillo  
Gary Haibach  
Kurt Haibach  
Joseph Kelly  
Larry Klingensmith  
Robert Lafaro  
Terry Landon  
James Laughlin  
R. Art Lubomski  
Marilyn Mannarino  
Abby Marasco  
Linda Marsden  
James McKibben  
Mark Niswonger  
C. Richard Overberg  
Steven Petrunaro  
Richard Pitonyak  
Shiela Segal  
Ryan Smith  
Christopher Wertz

### Greater Harrisburg

Dale Bair  
Michael Baker  
Thad Baker  
M. Diana Caine-Helwig  
A. Wesley Carr Jr.  
James G. Cassel Jr.  
Denise Clelan  
Douglas Clelan  
Michael Corado  
Joe Corio  
Sandra Curlee  
Edward Dannels  
Douglas Darling  
Jennifer DeProspro  
David Edwards  
Donald Failor  
Robert D. Farabaugh Sr.  
Tony Feliciano  
James Ferster  
John Fischer  
Lee Fortenberry  
Robert Gallmann

Gary Gentzler  
Daniel Gifford  
Arthur J. Glatfelter Jr.  
Louis Grammes  
Robert Grimm  
Richard Harper  
Barbara Harris  
Jan Hartman  
Betty Hawbaker  
Donald Healey  
Alan Herman  
Norman Hessel  
Richard Hestwood  
H. Rod Hite  
Melvin Hostetter  
Richard Johnson  
Stephen Karpinski  
Gary Karth  
Randall Kaufmann  
Leslie Keller  
Brian Kennedy  
Robert King  
Ray Klitsch  
Chris Lupp  
Paul Mallizzio  
Joseph G. Marrazzo Jr.  
Kathy Marrazzo  
Dean Martin  
Mark McCluskey  
Robert McSweeney  
Richard Miller  
Harold F. Mowery Jr.  
Timothy Mulroy  
David Musser  
Thomas Noll  
Francis Oscilowski  
George Pote  
Michael Power  
David Punt  
Calvin Ritter  
Tami Noll Russo  
Joseph Schnetzka  
Dennis Shalters  
Lois Valencia  
Darrell Westby

Gerry Wevodau  
L. Nelson Wingert  
Martin D. Yocum Jr.  
Donald Yost

### Greater Philadelphia

Idrisa Abdul-Hamid  
James A. Adlam Jr.  
James Arnold  
Edward Auble  
Bernard Audet  
David Barrist  
Marc Barrist  
Marc Bernstein  
Jim Boyd  
Joseph Brinker  
Charles W. Bruton Jr.  
Michael Chiappinelli  
Nu Tran Chu  
Kathy Clancy  
Bruce Cumby  
Ilvio Dal Farra  
John F. DiGirolamo Jr.  
Eugene C. DeVol Jr.  
Timothy J. Dougherty Sr.  
Charles P. Duffy Jr.  
Victor Dupuis  
Steven Earhart  
Matthew Echelmeier  
Robert Fink  
Harris Fishman  
Dennis Freedman  
Ida Gates  
Barbara Gelber  
Andrew Goldman  
Joel Goodhart  
Martin Graff  
Walter Hannemann  
Allen N. Hansen Jr.  
Michael Hendrixson  
Amy Holmwood  
Jack Hondros  
L. Stockton Illoway  
Andrew Junkiewicz

## 2009 IFAPAC-Pennsylvania Contributors

### Greater Philadelphia

Arnold Katz  
Joseph Keleher  
Lawrence Kelly  
Patrick Kenney  
Harris Kivitz  
Paul Kramer  
Alan Laken  
Frank Lazarus  
Steven Leshner  
Francis Lojewski  
Ernest Martinelli  
John Mazzola  
Harold Miller  
Neil Model  
Joseph Murphy  
Thomas Murphy  
Kevin Nicholson  
David Owsik  
Mark Prowell  
Jerome Redington  
Ernest Repice  
Peter Rosengard  
Michael Schwartz  
Steven Seide  
Gerald Sena  
Brian Sharkey  
Geoffrey Shepard  
Allen Steere  
Henderson Supplee III  
Robert Supplee  
Stephen Target  
John Teti  
Harry Thomas  
Jack Torban  
Hunter Trotter  
Christopher Truscello  
Harry Tyler  
Thomas H. Vickers III  
Robert Viola  
Carl Walbert  
Brian Walsh  
William Walsh  
Paul J. Weschler III  
Gary Wetzell

Daniel Whitehead

Louis Wojcik

### Hanover Gettysburg

Susan Beckner  
Frances Drago  
Dean Shorb  
William Therit  
Robert Webb

### Indiana

Frank C. Kinter Jr.  
Steve Tunink

### Johnstown

Don C. Hall Jr.  
Louis Paratore  
Tim Spangler

### Juniata Valley

Bret Buterbaugh  
Karl Colyer  
Stephen Foust  
Barry O. Hafer Jr.  
Sabino Ranaudo  
Alice Woodring

### Lancaster

Beverly Barr  
Vincent Gallo  
Barbara Hostetler

### Laurel Highlands

Ronald Boller  
Patricia Brown  
Robert DiCola  
John Dugan  
Paula Egnot  
Terry Flack  
Linda Hammers  
Patricia Henry  
John Hynes

Daniel E. Lucas Jr.

Jeffrey Mendola  
Janice Merriman  
Lucas Ohl  
Kelly Perry  
Kirk Perry  
Dwight Sarson  
Stanley Stetina

### Lehigh Valley

Marc Ashner  
Eric Blew  
Ernest Boll  
Daniel Bonstein  
Russell Braun  
Malcolm N. Briggs Sr.  
Larry Chapel  
Catherine Davis  
Stewart Davis  
Thomas Dunn  
Gregory Falkenbach  
William Fritz  
Charlotte Hartmann-Hansen  
Christopher Held  
William Heydt  
Irvin Keister  
Michael Kondraski  
William Krause  
Larry Moyer  
Robert N. Rust III  
J. Drew Shumski  
Terry Stein  
Walter J.C. Stiver Jr.  
Michele Vitale  
Marianne Yasso

### Mercer County

Edward Ceremuga  
David Gollner  
Stephen Gould  
David Kuhlber  
Kenneth McEwen  
John O'Malley

## 2009 IFAPAC-Pennsylvania Contributors

### North Central PA

Clara Bennett  
 Kent Bennett  
 Robert Crockett  
 James Dinsmore  
 Kimberly Hill  
 John F. Keane Jr.  
 Christina Rafter  
 Barry Rake  
 Russell Reitz  
 Suzan Richar  
 David Roche  
 Randy Yetter

### North East PA

Donna Depoti  
 James Kresge  
 Kurt Kushner  
 Mark Lynn  
 John Mackarey  
 Heidi Matthews  
 Walter S. Mitchell Jr.  
 Jason Muskey  
 Rhondi Nachlis  
 B. Bruce Najaka  
 Louis Pettinato  
 Dawn Santoriello  
 Jeffrey Thol  
 Alan Weinberg  
 Eric Weinberg

### Pittsburgh

Louis Alexander  
 Frank Amato  
 John Angiulli  
 William Bates  
 Bennett Burstin  
 David Burstin  
 Samuel Carlson  
 Michael Carney  
 Roy D'Alessandro  
 Thomas Defilippi  
 Thomas J. Duddy Jr.  
 James Fanning  
 Donald Flick  
 Gary Frantz  
 Richard Goodman  
 Ronald Gribshaw  
 William Gullborg  
 Janet Haggerty  
 Albert Heiles  
 Thomas Joseph  
 Anthony Mastro  
 Joseph J. McCann Jr.  
 Donald McDade  
 James Milko  
 James Monteverde  
 John J. Mossellem Jr.  
 Kevin Murray  
 Karl Ohrman  
 Walter Olshanski  
 Paul R. Pigman Jr.  
 Christine Pikutis-Musuneggi  
 Robert Priganc

James Schepis  
 Neil Seaman  
 John Seltzer  
 Donald Speakman  
 Daniel Spickard  
 Alfred W. Todd III  
 Corey Utz  
 Howard Utz  
 John Utz  
 Joseph Weinkle  
 Malachy Whalen  
 Shawn Will  
 Gerard Wroblewski  
 Shane Yoest  
 Thomas Young  
 Rita Yunker  
 John Zacharias  
 Samuel Zacharias

### Pocono

David Lansdowne

### Reading

Scott Hoover  
 Gary Kees  
 Dianne Klimas  
 Fredric Kofke  
 Edward Mace  
 Louis Mehos  
 Sandra Mohler

Jay Moyer  
 Jonathan Moyer  
 Jeffrey Power  
 Christine Ramsey  
 William Reynolds  
 Rosanne Schaefer  
 David Shellong  
 Brad Small  
 Patrick Velekei  
 Brian Worrell  
 Michael Youtz

### Tri-County

Carina Hatfield  
 April Heiser  
 Thomas Kalejta  
 Janet Kulp  
 Patricia Picardi  
 Michael Polin  
 Gregory Powers  
 Carole Rompala  
 Andrew Smith  
 Joseph St. Pedro  
 Stanley Suwala  
 B. Douglas Trainer  
 John Ungerman  
 Paul Valerio  
 Robert Weigner

## Three *Easy* Ways to Contribute to IFAPAC – Bank Draft, Check or Credit Card

<u>Club Type</u>	<u>Annual Contribution</u>	<u>Monthly Bank Draft</u>
Capitol	\$5,000	\$416.00/month
Emissary \$	2,500 to \$4,999	\$210.00/month
Diplomat	\$1,000 to \$2,499	\$84.00/month
Envoy	\$500 to \$999	\$42.00/month
Statesman	\$300 to \$499	\$25.00/month
Ambassador	\$200 to \$299	\$17.00/month
Century	\$100 to \$199	\$8.50/month
Investor	\$50 to \$99	\$5.00/month (minimum for bank draft)

Name \_\_\_\_\_

NAIFA Member # \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_ Zip \_\_\_\_\_

- I would like to make my contribution in one annual amount:
- Enclosed is my *personal check* for \$\_\_\_\_\_
  - Please charge my *personal*      **Visa**                      **MasterCard**      **American Express**      (circle one)
- Account # \_\_\_\_\_ Exp. Date \_\_\_\_\_

For a single, annual amount \$ \_\_\_\_\_ Signature \_\_\_\_\_

**(PLEASE NOTE: WE CANNOT CHARGE CREDIT CARDS MONTHLY)**

- I currently give on **bank draft**. Please *increase* my monthly contribution to \$\_\_\_\_\_
- I would like to enroll in the monthly **bank draft** plan. Enclosed is my check for the first month's payment. I have completed the information requested below.

### MONTHLY BANK DRAFT AUTHORIZATION

I hereby authorize IFAPAC to withdraw from my account the amount specified below every month. This authorization will remain in effect until revoked by me in writing and, until IFAPAC receives such notice, I agree that IFAPAC shall be fully protected in honoring such withdrawals. In consideration of IFAPAC's compliance with such request and authorization, I agree that IFAPAC's treatment of each such check and IFAPAC's rights in respect to it, shall be the same as if it were signed personally by me and that if any such check be dishonored, IFAPAC shall be under no liability whatsoever even though such dishonor results in the forfeiture of IFAPAC membership.

1) Name of depositor as shown on bank records \_\_\_\_\_

2) Account number \_\_\_\_\_

3) Name of bank and address of bank branch where account is maintained \_\_\_\_\_

4) Amount of draft per month \$ \_\_\_\_\_

5) Signature of depositor as shown on bank records: \_\_\_\_\_

**When signing up for bank draft, remember to enclose a voided check !!**

X \_\_\_\_\_ Date \_\_\_\_\_

X (if joint) \_\_\_\_\_

**Return form & contributions to: IFAPAC; 2901 Telestar Court; Falls Church, VA 22042-1205. Or fax bank draft application or credit card contribution to 703-770-8151. Club types listed above are merely suggested amounts.**

Contributions to IFAPAC are voluntary, divided between your state association IFAPAC and IFAPAC-National, and contributed to candidates for state elective office (by your state IFAPAC) or for federal elective office (by IFAPAC-National). Your state IFAPAC is affiliated with IFAPAC-National through a federation of local, state and national trade associations. Corporate contributions to IFAPAC-National's political fund are prohibited. Under state and federal law, you have the right to refuse to contribute without reprisal. Contributions are not deductible as charitable contributions for federal income tax purposes.