



2008 Annual Report

2008

Insurance and Financial Advisors Political Action Committee-Pennsylvania

What does IFAPAC do?

IFAPAC-Pennsylvania advances the legislative interests of NAIFA members in Pennsylvania, seeks to preserve a favorable business climate for our products, and promotes the best solutions for Pennsylvania consumers of insurance and financial products. We do this by supporting the campaigns of carefully selected candidates for state elective office from both parties.

The Insurance and Financial Advisors Political Action Committee (IFAPAC) is a term used to describe collectively the PAC sponsored by NAIFA at the federal level and the PACs sponsored by each state association. Each PAC is a fund that supports the campaigns of candidates for public office who understand issues important to insurance agents and financial advisors.

IFAPAC's goal is to help the associations advance the legislative and regulatory interests of the members of NAIFA. While any U.S. citizen can contribute to IFAPAC, only members of local NAIFA associations may be solicited to do so. Contributions must be voluntary.

Contributions are not tax deductible for federal income tax purposes. Of approximately 3,700 political action committees registered with the Federal Election Commission, IFAPAC ranks in the top 1 percent.

IFAPAC is the largest insurance PAC in the country. In the last election cycle, the national IFAPAC and the 50 state IFAPACs contributed approximately \$3 million to federal and state candidates and committees.

The IFAPAC network is needed even in years when there aren't federal elections. The candidate evaluation and support processes go on all the time. PACs that have the resources to make contributions when candidates need them most are highly visible in the political arena.



IFAPAC-Pennsylvania

Brian Worrell, Chair

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NAIFA-Pennsylvania

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Local PAC Chairs in Pennsylvania

Each NAIFA-Pennsylvania local association selects a PAC chair. The PAC chair's responsibilities include encouraging voluntary contributions from the members, and helping to motivate the members to become better informed and more active in politics.

Local association PAC chairs include the following:

Altoona Area—Lisa Dodson

Cumberland Valley—Keith M. Sider

Erie—Marilyn S. Mannarino, LUTCF

Greater Harrisburg—Thomas C. Noll, CLU, ChFC

Greater Philadelphia—Barbara Gelber, CSA

Indiana—Frank C. Kinter Jr.

Laurel Highlands—Paula Egnot

Lehigh Valley—Robert N. Rust III

North Central PA—Kent A. Bennett, LUTCF, CEPS, RFC, MSAA

North East PA—Alan H. Weinberg, LUTCF

Pittsburgh—Daniel Spickard

Reading—Brian E. Worrell, LUTCF

Tri-County—Joseph F. St. Pedro

Top 20 lifetime IFAPAC-PA contributors

1. Kent A. Bennett, LUTCF, CEPS, RFC, MSAA	\$47,916	11. David J. Malone, CLU, ChFC	\$9,555
2. Arnold M. Katz, CLU	\$47,915	12. Jeffrey E Thol, CLU, ChFC	\$9,136
3. James W. Monteverde, CLU, ChFC, AEP	\$21,045	13. Barry K. Rake, LUTCF	\$8,558
4. Allan Hancock, CLU, ChFC, AEP	\$17,205	14. L. Nelson Wingert, CLU	\$8,461
5. David Burstin, CLU, ChFC, RHU	\$15,210	15. J. Boyd Bert Jr., CLU	\$7,925
6. Donald P. Speakman, CLU, ChFC, MSFA, CFS	\$14,275	16. Ernest M. Boll, CLU	\$6,715
7. Howard Raymond Utz, LUTCF	\$12,447	17. Brian Sharkey, CLU, ChFC	\$6,650
8. John R. Yaissle, CLU, ChFC	\$10,662	18. William Eaton Bates, CLU, ChFC	\$6,620
9. Robert W. DeCoursey, CLU	\$10,061	19. Steven D. Earhart, CFP, MSFS, CLU, ChFC	\$6,610
10. Arthur J. Glatfelter Jr.	\$10,000	20. Karl J. Ohrman, CLU, ChFC	\$6,217

2008 IFAPAC-PA Fund Report

Last year, 450 NAIFA-Pennsylvania members participated in IFAPAC. They contributed a total of \$84,597. Of this total, \$15,937 was segregated administrative funds contributed directly by local associations. The balance of the political contributions is kept in strictly segregated accounts for campaign contribution purposes.

IFAPAC-PA would like to recognize the following for their outstanding support in 2008:

CAPITOL

\$5,000 and above

Kent A. Bennett

Arnold M. Katz

DIPLOMAT

\$1,000-\$2,499

David Burstin

Steven D. Earhart

Arthur J. Glatfelter Jr.

Allan Hancock

Randall Kaufmann

James Monteverde

Barry Rake

Brian M. Sharkey

Donald P. Speakman

ENVOY

\$500-\$999

Clara Bennett

Patrick Dickey

James Dinsmore

David Evans

Richard E. Harper

Amy Holmwood

Fredric Kofke

William P. Krause

R. Art Lubomski

David J. Malone

Cathy Neifeld

Joseph St. Pedro

Stephen Target

B. Douglas Trainer

L. Nelson Wingert

Brian Worrell

John R. Yaissle

2008 IFAPAC-Pennsylvania Contributors

Pennsylvania Statewide At-Large Association

Micah Delo

Altoona Area

Robert Beck
James Campbell
Lisa Dodson
Robert Donlan
Hampton Durbin
John Fleming
Don C. Hall II
Allan Hancock
Jill Hannah
David Holtz
Joseph Keith
Heidi Kennedy
Craig Kilmer
Lisa Mancinelli
Robert Muri
Kathleen Niedermayer
Andrea Paul-Day
Darlene Power
Thomas Stetter
Perry Vanderglas
Gregory White
Angela Yasulitis

Crawford

Jennifer Baker
Jennifer Biggs
Dale Funkhouser

Cumberland Valley

Steven Brenize
Kimberly Domer
Phillip Lobaugh
Marlin Maclay
Bryan Maun
Tracy Rush
Roderick Salter
C.G. Schlichter Jr.
Keith Sider

Gerald Sweger
James Twigg

Erie

John Baker
J. Boyd Bert Jr.
Jerry Brace
Natalie Braddock
Wendy Braine
Nicholas Combitchi
Ronald Crist
Jeffrey Evans
Domenic Fair
Keith Forbes
Stephen Grillo
Gary Haibach
Kurt Haibach
Joseph Kelly
Larry Klingensmith
Robert Lafaro
Terry Landon
R. Art Lubomski
Marilyn Mannarino
Abby Marasco
Linda Marsden
James McKibben
Mark Niswonger
C. Richard Overberg
Steve Petrunaro
Richard Pitonyak
Shiela Segal
Ryan Smith
Christopher Wertz
William Wisniewski

Greater Harrisburg

Gregory Adams
Dale Bair
Michael Baker
M. Diana Caine-Helwig
A. Wesley Carr Jr.
Richard B. Carroll Jr.
James G. Cassell Jr.

Denise Clelan
Douglas Clelan
Kenneth Clemens
Michael Corado
Joe Corio
Sandra Curlee
Edward Dannels
Douglas Darling
David Edwards
Donald Failor
Robert Farabaugh
Tony Feliciano
James Ferster
John Fischer
Lee Fortenberry
Michael Fox
Gary Gentzler
Daniel Gifford
Arthur J. Glatfelter Jr.
Louis Grammes
Robert Grimm
Richard Harper
Jan Hartman
Betty Lou Hawbaker
Donald Healey
Alan Herman
Norman Hessel
Richard Hestwood
H. Rod Hite
Melvin Hostetter
Richard Johnson
Gary Karth
Elaine Kaufman
Randall Kaufmann
Brian Kennedy
Samuel Lindenberg
Paul Mallizzio
Joseph G. Marrasso Jr.
Kathy Marrasso
Dean Martin
Mark McCluskey
Robert McSweeney
Richard Miller

David Musser
Barbara Nagurney
Thomas Noll
Francis Oscilowski
Janet Partridge
George Pote
Michael Powers
David Punt
Calvin Ritter
Tami Russo
Joseph Schnetzka
Dennis Shalters
Charles Telfer
Lois Valencia
Elizabeth Wentling
Darrell Westby
Gerry Wewodau
L. Nelson Wingert
Martin D. Yocum Jr.
Donald Yost

Greater Philadelphia

James Arnold
Edward Auble
Bernard Audet
David Barrist
Marc Bernstein
Russell H. Bishop Jr.
Joseph Brinker
Patrick Brough
Charles W. Bruton Jr.
Michael Chiappinelli
Nu Tran Chu
Kathy Clancy
Peter Craig
Bruce Cumby
Ilvio Dal Farra
Gary Daniels
Robert DeCoursey
John F. DeGirolamo Jr.
Eugene C. DeVol Jr.
Timothy Dougherty Sr.
Charles P. Duffy Jr.

2008 IFAPAC-Pennsylvania Contributors

Greater Philadelphia

Victor Dupuis
 Vincent Durso
 Steven Earhart
 Matthew Echelmeier
 Robert Fink
 Ida Gates
 Michael Gates
 Barbara Gelber
 Andrew Goldman
 Joel Goodhart
 Martin Graff
 Alan Haffler
 Walter Hannemann
 Michael Hendrixson
 Robert C. Holmes III
 Amy Holmwood
 Jack Hondros
 L. Stockton Illoway
 Andrew Junikiewicz
 Arnold Katz
 Joseph Keleher
 Patrick Kenney
 Paul Kramer
 Alan Laken
 Frank Lazarus
 Steven Leshner
 Eugene Levin
 William Lex
 Vincent Lynam
 Stephen Macnamee
 Timothy Maguire
 R. Pat Martin
 Ernest Martinelli
 John Mazzola
 Harold Miller
 Joseph Murphy
 Thomas Murphy
 Joseph V. Nacelli Sr.
 Cathy Neifeld
 Kevin Nicholson
 David Owsik
 Charles Paff

Edward C. Pellegrini Jr.
 Kenneth Podell
 Harry Poulos
 Jerome Redington
 Ernest Repice
 J.L. Ripley Jr.
 Donald Schreiber
 Steven Seide
 Gerald Sena
 Brian Sharkey
 Geoffrey Shepard
 Allen Steere
 Henderson Supplee III
 Robert Supplee
 Scott Tapper
 Stephen Target
 John Teti
 Harry Thomas
 Jack Torban
 Hunter Trotter
 Christopher Truscello
 Frederick A. Tucker Jr.
 Harry Tyler
 Walter H. Van Buren Jr.
 Thomas H. Vickers III
 Carl Walbert
 Stephanie Walsh
 William Walsh
 Gary Wetzell
 Louis Wojcik

Hanover Gettysburg

Susan Beckner
 Frances Drago
 William Reese
 Dean Shorb

Indiana

D. Chad Frick
 Frank C. Kinter Jr.
 G. Ronald Marshall
 Douglas Steve
 Steve Tunink
 Donald White

Johnstown

Robert Brotemarkle
 Louis Paratore

Juniata Valley

Bret Buterbaugh
 Karl Colyer
 Stephen Foust
 Barry O. Hafer Jr.
 Richard C. Noerr Jr.
 Sabino Ranaudo
 Alice Woodring

Lancaster

Beverly Barr
 Vincent Gallo
 Barbara Hostetler
 Christina Milsom
 Kimberly Swinko

Laurel Highlands

Patricia Brown
 Robert DiCola
 John Dugan
 Paula Egnot
 Terry Flack
 Linda Hammers
 John Hynes
 Brian Krupar
 Daniel Lucas
 Janice Merriman
 Kelly Perry
 Dwight Sarson
 Stanley Stetina

Lehigh Valley

Marc Ashner
 Conrad Biege
 Eric Blew
 Edward Boksan
 Ernest Boll
 Russell Braun
 Malcolm N. Briggs Sr.

Stewart Davis
 Thomas Dunn
 Gregory Falkenbach
 Michael Fischer
 William Fisher
 William Fritz
 Joel Gilley
 Charlotte Hartmann-Hansen
 William Heydt
 William Krause
 Mark Lasko
 Dale McCandless
 Larry Moyer
 Robert N. Rust III
 Tammi Stein
 William Thomas
 Michele Vitale
 John Yaissle
 Marianne Yasso

Mercer County

Stephen Gould
 Lew Kachulis
 David Kuhlber
 Sherry Leipheimer
 Sherri Marini
 John O'Malley

North Central PA

Clara Bennett
 Kent Bennett
 Robert Crockett
 James Dinsmore
 Kimberly Hill
 John F. Keene Jr.
 Lesley Post
 Christina Rafter
 Barry Rake
 Russell Reitz
 Suzan Richar
 Kevin Stahl
 Randy Yetter

2008 IFAPAC-Pennsylvania Contributors

North East PA

Thomas Chamberlain
 Donna Depoti
 Mark Lynn
 Robert Maseychik
 Heidi Matthews
 Walter S. Mitchell Jr.
 Jason Muskey
 Rhondi Nachlis
 Bruno B. Najaka
 Stanley Oschman
 Louis Pettinato
 Jean Phillips
 George Russett
 Paul SuPrise
 Jeffrey Thol
 Alan Weinberg
 Eric Weinberg

Northwestern PA

Louis Berteotti

Pittsburgh

Louis Alexander
 John Angiulli
 William Bates
 Robert Blachley
 Bennett Burstin
 David Burstin
 Samuel Carlson
 Michael Carney
 Roy D'Alessandro
 Thomas Defilippi
 Thomas J. Duddy Jr.
 David Evans
 James Fanning
 Donald Flick
 Gary Frantz
 Rosalind Frazier-
 Francis
 Richard Fuhrer
 Richard Goodman

David Greenberg
 Ronald Gribshaw
 William Gullborg
 Janet Haggerty
 Albert Heiles
 Thomas Joseph
 John J. Lacey Jr.
 Joseph Lucchino
 David Malone
 Katherine Martin
 Roman Matusz
 Joseph J. McCann Jr.
 James McGovern
 James Milko
 James Monteverde
 John J. Mossellem Jr.
 Kevin Murray
 Christopher Musuneggi
 William Neely
 Karl Ohrman
 Christine Pikutis-
 Musuneggi
 Robert Priganc
 Anthony Sciallo
 Neal Seaman
 John Seltzer
 Donald Speakman
 Daniel Spickard
 Eric Tang
 Alfred W. Todd III
 Corey Utz
 Howard Utz
 John Utz
 Joseph Weinkle
 Shawn Will
 Gerald Wroblewski
 Shane Yoest
 John Zacharias
 Samuel Zacharias

Pocono

Michael Frailey
 Richard Scalice

Reading

Yadu Buch
 Patrick Dickey
 Keith Eckel
 Chere' High-Robles
 Scott Hoover
 Gary Kees
 Fredric Kofke
 Gregory Levensgood
 Timothy Long
 Edward Mace
 Maria Medaglia
 Louis Mehos
 Jay Moyer
 Jean Moyer
 Robert Pekuri
 Jeffrey Power
 William Reynolds
 C. Robert Rice Jr.
 David Ruoff
 Rosanne Schaefer
 David Shellong
 Brad Small
 Raymond Szczawinski
 Patrick Velekei
 Brian Worrell

Tri-County

John A. Bigham III
 William Floyd
 Mark Goldstein
 Anthony Gonzalez
 Carina Hatfield
 April Heiser
 Jennifer Jaronski
 Thomas Kalejta
 Steven Miller
 W. V. Montgomery Jr.
 Patricia Picardi
 Gregory Powers
 Carole Rompala
 Andrew Smith
 Joseph St. Pedro

Richard Storms
 Stanley Suwala
 B. Douglas Trainer
 John Ungerman
 Paul Valerio
 David Wood

Three *Easy* Ways to Contribute to IFAPAC – Bank Draft, Check or Credit Card

<u>Club Type</u>	<u>Annual Contribution</u>	<u>Monthly Bank Draft</u>
Capitol	\$5,000	\$416.00/month
Emissary \$	2,500 to \$4,999	\$210.00/month
Diplomat	\$1,000 to \$2,499	\$84.00/month
Envoy	\$500 to \$999	\$42.00/month
Statesman	\$300 to \$499	\$25.00/month
Ambassador	\$200 to \$299	\$17.00/month
Century	\$100 to \$199	\$8.50/month
Investor	\$50 to \$99	\$5.00/month (minimum for bank draft)

Name _____

NAIFA Member # _____

Company _____

Address _____

City _____ State _____ Zip _____

- I would like to make my contribution in one annual amount:
 - Enclosed is my *personal* **check** for \$ _____
 - Please charge my *personal* **Visa MasterCard American Express** (circle one) Account # _____ Exp. Date _____
For a single, annual amount \$ _____ Signature _____
- (PLEASE NOTE: WE CANNOT CHARGE CREDIT CARDS MONTHLY)**
- I currently give on **bank draft**. Please *increase* my monthly contribution to \$ _____
- I would like to enroll in the monthly **bank draft** plan. Enclosed is my check for the first month's payment. I have completed the information requested below.

MONTHLY BANK DRAFT AUTHORIZATION

I hereby authorize IFAPAC to withdraw from my account the amount specified below every month. This authorization will remain in effect until revoked by me in writing and, until IFAPAC receives such notice, I agree that IFAPAC shall be fully protected in honoring such withdrawals. In consideration of IFAPAC's compliance with such request and authorization, I agree that IFAPAC's treatment of each such check and IFAPAC's rights in respect to it, shall be the same as if it were signed personally by me and that if any such check be dishonored, IFAPAC shall be under no liability whatsoever even though such dishonor results in the forfeiture of IFAPAC membership.

1) Name of depositor as shown on bank records _____

2) Account number _____

3) Name of bank and address of bank branch where account is maintained _____

4) Amount of draft per month \$ _____

5) Signature of depositor as shown on bank records: _____

When signing up for bank draft, remember to enclose a voided check !!

X _____ Date _____

X (if joint) _____

Return form & contributions to: IFAPAC; 2901 Telestar Court; Falls Church, VA 22042-1205. Or fax bank draft application or credit card contribution to 703-770-8151. Club types listed above are merely suggested amounts.

Contributions to IFAPAC are voluntary, divided between your state association IFAPAC and IFAPAC-National, and contributed to candidates for state elective office (by your state IFAPAC) or for federal elective office (by IFAPAC-National). Your state IFAPAC is affiliated with IFAPAC-National through a federation of local, state and national trade associations. Corporate contributions to IFAPAC-National's political fund are prohibited. Under state and federal law, you have the right to refuse to contribute without reprisal. Contributions are not deductible as charitable contributions for federal income tax purposes.